



# Regenerative systems lead to a diversified land-use with initially lower, but more resilient, revenues and profits for Waikato

High initial investments to diversify from dairy result in a significant drop in landscape profitability before it surpasses current levels in year 9 of the transition.

## Current state of agricultural landscape

### Agronomic & Environmental

- Highest emissions of agricultural GHG<sup>1</sup> in the country with intense use of water, nutrient runoff and erosion to riparian areas and wetlands.

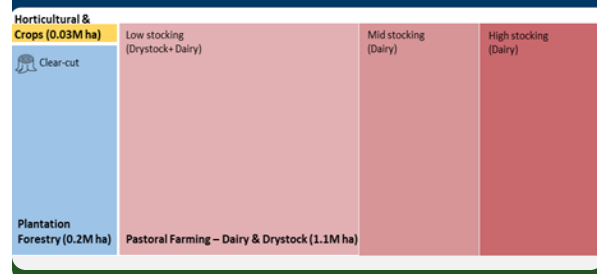
### Economic

- Great dependency on a single activity and export market, upcoming regulations to measure and price agricultural emissions, and continuously growing plant-based milk alternatives market.

### Social

- Skilled agriculture labor shortages and land use disputes deriving from urbanization.

## Current land use at agricultural landscape level



## Transition pathway hypothesis

### Diversify agricultural components

- Ambitiously expand horticulture and crops on suitable arable land to reduce GHG emissions while seeking to maintain long-term landscape profitability.

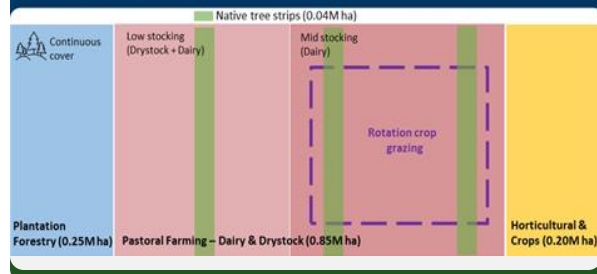
### De-intensification of dairy

- Reduce high stocking rates, enhance pasture management and incorporate native trees for animal shelter and to meet environmental regulations.

### Native vegetation and plantation forests

- Use native trees to protect riparian margins and waterways. Increase forestry in areas with severe physical limitations for GHG sequestration and adopt sustainable harvest techniques.

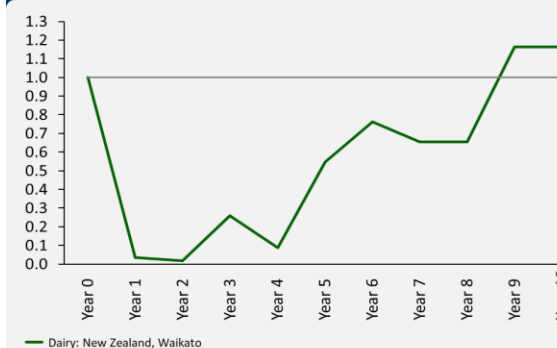
## Alternative land use at agricultural landscape level



## Results of economic modeling

- The first decade of the agricultural transition will lead to a drop of \$5.843 USD/ha in the landscape cumulative profitability (NPV).<sup>3</sup>
- Profitability lowers during an interim period and reaches a point of equilibrium 15% higher after year 9.
- The drop in profitability relates mostly to borrowing costs to farmers for investments in the set-up of crops and horticulture, and lower dairy stocking rates. The higher profitability levels after transition are associated with higher gross revenues from value-added horticultural products.

Change in net profitability over a 10 years period for proposed transition pathway (alternative state/current state) Indicated in relative terms



## Implications and recommendations

- Shifting land-use and reducing dairy intensity boosts the environment but burdens finances in the short term.
- Overcoming early implementation and financial challenges can lead to more diversified and stabler farmer incomes.
- More labor-intensive horticulture could offset dairy job losses, supporting employment opportunities and livelihoods.

### For transition to be possible, we need to:

- Improve farmers' knowledge of diversification options and skills in alternative crops and regenerative grazing techniques.
- Provide long-term financial support for farmers, develop market access for their new products, and reduce barriers to land-use change.
- Implement public policies that address potential labor shortages by attracting and retaining quality seasonal and permanent workers.